

| TOURISM EVENTS AND MARKETING - FILMING |                                                                  |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                           |               |                                      |                           |
|----------------------------------------|------------------------------------------------------------------|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|---------------------------|---------------|--------------------------------------|---------------------------|
|                                        | SERVICES RENDERED                                                | UNIT                           | REMARKS                                                                                                                                                                                                                                                                                                                                                                                                                             | 2013/14<br>Recalculated<br>excl. VAT | 2013/14<br>R<br>incl. VAT | VAT<br>Yes/No | 2014/15<br>Recalculated<br>excl. VAT | 2014/15<br>R<br>incl. VAT |
|                                        |                                                                  |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                           |               |                                      |                           |
|                                        | <b>PERMIT ADMINISTRATION FEE</b>                                 |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                           |               |                                      |                           |
|                                        | A non-refundable administration fee                              | per permit                     | Delete - 30% internal administration fee will be recovered via Activity Based Cost Recovery                                                                                                                                                                                                                                                                                                                                         |                                      |                           |               |                                      |                           |
|                                        |                                                                  |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                           |               |                                      |                           |
|                                        | <b>LOCATION FEES</b>                                             |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                           |               |                                      |                           |
|                                        |                                                                  |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                           |               |                                      |                           |
|                                        | Micro Shoot<br>(1 - 3 vehicles and/or 8 or less people)          | per day or part thereof        |                                                                                                                                                                                                                                                                                                                                                                                                                                     | No Charge                            | No Charge                 | n/a           | No Charge                            | No Charge                 |
|                                        | Small Shoot (4 - 6 vehicles and/or 9 - 15 or less people)        | per day or part thereof        |                                                                                                                                                                                                                                                                                                                                                                                                                                     | No Charge                            | No Charge                 | n/a           | No Charge                            | No Charge                 |
|                                        | Medium<br>(7 - 15 vehicles and/or 16 to 30 people)               | per day or part thereof        |                                                                                                                                                                                                                                                                                                                                                                                                                                     | No Charge                            | No Charge                 | n/a           | No Charge                            | No Charge                 |
|                                        | Large<br>(16 - 30 vehicles and/or 31 to 60 people)               | per day or part thereof        |                                                                                                                                                                                                                                                                                                                                                                                                                                     | No Charge                            | No Charge                 | n/a           | No Charge                            | No Charge                 |
|                                        | Very large<br>(more than 31 vehicles and/or more than 60 people) | per day or part thereof        |                                                                                                                                                                                                                                                                                                                                                                                                                                     | No Charge                            | No Charge                 | n/a           | No Charge                            | No Charge                 |
|                                        |                                                                  |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                           |               |                                      |                           |
|                                        | Dedicated Space For Film-Related Activities                      | per m² per day or part thereof | Tariff for Dedicated Space For Film-Related Activities such as base camps, unit parking, catering areas, etc..                                                                                                                                                                                                                                                                                                                      | 9.65                                 | 11.00                     | y             | 10.53                                | 12.00                     |
|                                        |                                                                  |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                           |               |                                      |                           |
|                                        | <b>ADDITIONAL INFORMATION</b>                                    |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                           |               |                                      |                           |
|                                        |                                                                  |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                           |               |                                      |                           |
|                                        | Cancellation fee                                                 | per booking                    | DELETED :Administrative fee to be applied, as required, if shoot cancelled on the day, day after or later than the planned shoot date. - Cancellation Fee counterproductive. This cancellation fee has been found to be superfluous as production companies simply do not cancel locations they no longer require to avoid incurring the cancellation fees. This will also assist in freeing up locations for other possible users. |                                      |                           |               |                                      |                           |
|                                        | Micro Shoot (1 - 3 vehicles and/or 8 or less people)             | per booking                    |                                                                                                                                                                                                                                                                                                                                                                                                                                     | 30.70                                | 35.00                     | y             | Delete                               | Delete                    |
|                                        | Small Shoot (4 - 6 vehicles and/or 9 - 15 or less people)        | per booking                    |                                                                                                                                                                                                                                                                                                                                                                                                                                     | 68.42                                | 78.00                     | y             | Delete                               | Delete                    |
|                                        | Medium (7 - 15 vehicles and/or 16 to 30 people)                  | per booking                    |                                                                                                                                                                                                                                                                                                                                                                                                                                     | 93.86                                | 107.00                    | y             | Delete                               | Delete                    |
|                                        | Large (16 - 30 vehicles and/or 31 to 60 people)                  | per booking                    |                                                                                                                                                                                                                                                                                                                                                                                                                                     | 164.91                               | 188.00                    | y             | Delete                               | Delete                    |
|                                        | Very large (more than 31 vehicles and/or more than 60 people)    | per booking                    |                                                                                                                                                                                                                                                                                                                                                                                                                                     | 269.30                               | 307.00                    | y             | Delete                               | Delete                    |

| TOURISM EVENTS AND MARKETING - FILMING                                                                                                                                                                                                          |                                    |                                                                                                                                               |                                      |                                                  |               |                                      |                           |  |
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| SERVICES RENDERED                                                                                                                                                                                                                               | UNIT                               | REMARKS                                                                                                                                       | 2013/14<br>Recalculated<br>excl. VAT | 2013/14<br>R<br>incl. VAT                        | VAT<br>Yes/No | 2014/15<br>Recalculated<br>excl. VAT | 2014/15<br>R<br>incl. VAT |  |
| Incentive                                                                                                                                                                                                                                       |                                    |                                                                                                                                               | No Charge                            | No Charge                                        | y             | No Charge                            | No Charge                 |  |
| Training and charitable institution, student, development projects and international shoots                                                                                                                                                     |                                    |                                                                                                                                               | No Charge                            | No Charge                                        | y             | No Charge                            | No Charge                 |  |
| Cape Town and Western Cape Tourism and Trade & Investment Marketing Promotion (Destination Marketing):<br>a) Tourism and Trade & Investment promotion TV productions<br>b) Tourism and Trade & Investment promotion Feature Films and TV Dramas |                                    |                                                                                                                                               | No Charge                            | No Charge                                        | y             | No Charge                            | No Charge                 |  |
| Refundable deposit                                                                                                                                                                                                                              | per production                     | Refundable deposit may be levied depending on the nature and impact of a shoot as well as the client's track record in respect of compliance. | Minimum of R1 000                    | R1 000 depending on the nature and impact of the | y             | Minimum of R1 000                    | Minimum of R1 000         |  |
| <b>OTHER CHARGES</b>                                                                                                                                                                                                                            |                                    |                                                                                                                                               |                                      |                                                  |               |                                      |                           |  |
| Animals required                                                                                                                                                                                                                                | per animal per day or part thereof | Not required as is a standard condition to have an animal handler on location                                                                 | No charge                            | No charge                                        | y             | No charge                            | No charge                 |  |
| Helicopter landing                                                                                                                                                                                                                              | per landing                        | Included in Civil Aviation tariffs                                                                                                            | No charge                            | No charge                                        | y             | No charge                            | No charge                 |  |
| Municipal Officials                                                                                                                                                                                                                             | per hour or part thereof           |                                                                                                                                               | 137.72                               | 157.00                                           | y             | 137.72                               | 157.00                    |  |
| Charges for other services to be issued by relevant departments (e.g. Bulk Water Services, Transport, Roads and Storm Water)                                                                                                                    |                                    |                                                                                                                                               |                                      |                                                  |               |                                      |                           |  |
| <b>NOTE: Tariffs for other services which could affect filming can be found under the relevant department.</b>                                                                                                                                  |                                    |                                                                                                                                               |                                      |                                                  |               |                                      |                           |  |